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| Customer Name | Middlesbrough Council |
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| Activity | Activity Comments | Qty | Current Rate | Current Annual Spend | ESPO Rate | ESPO Annual Charge |
|---------------------------|-----------------------------------|------------|---------------------|-----------------------------|------------------|---------------------------|
| Admin Charge | | 12 | £25.000 | £300.000 | | |
| File Add | | 31 | £0.270 | £8.37 | £1.20 | £37.20 |
| File Perm Out | plus handling | 0 | | £0.00 | £0.80 | £0.00 |
| File Retrieval | | 29 | £0.750 | £21.75 | £1.50 | £43.50 |
| File Return | | 0 | | £0.00 | £1.50 | £0.00 |
| File Destroy | plus handling | 0 | | £0.00 | £0.35 | £0.00 |
| File Index | | 0 | | £0.00 | £0.35 | £0.00 |
| Box Add | | 135 | £0.750 | £101.25 | £1.20 | £162.00 |
| Box Retrieval | | 1,588 | £0.750 | £1,191.00 | £1.50 | £2,382.00 |
| Box Return | | 1,691 | £0.750 | £1,268.25 | £1.20 | £2,029.20 |
| Box Destroy | plus handling | 0 | | £0.00 | £1.80 | £0.00 |
| Box Index | | 0 | | £0.00 | £0.35 | £0.00 |
| Box Perm Out | plus handling | 0 | | £0.00 | £1.80 | £0.00 |
| ReBox (includes flatpack) | | 0 | | £0.00 | £2.50 | £0.00 |
| Failed Pick Charge | | 4 | £0.750 | £3.00 | £0.70 | £2.80 |
| Sell Flatpack Small | R10 | 0 | | £0.00 | £2.29 | £0.00 |
| Sell Flatpack Medium | R14 | 0 | | £0.00 | £2.99 | £0.00 |
| Sell Flatpack Large | R17 | 0 | | £0.00 | £3.99 | £0.00 |
| Labour | | 0 | | £0.00 | £30.00 | £0.00 |
| Transport Next Day | From Spennymoor | 62 | £26.880 | £1,666.56 | £30.00 | £1,860.00 |
| Transport | up to 20 boxes from Upper Heyford | 1 | £86.000 | £86.00 | £86.00 | £86.00 |
| Collection | | 0 | £26.800 | £0.00 | £30.00 | £0.00 |
| Box Barcodes | | 60 | £0.100 | £6.00 | £0.10 | £6.00 |
| File Barcodes | | 0 | £0.100 | £0.00 | £0.10 | £0.00 |
| Transport Same Day | NA | | | £0.00 | £55.00 | £0.00 |
| Transport Urgent | | | | £0.00 | £150.00 | £0.00 |
| Transport Out of Hours | NA | | | £0.00 | £150.00 | £0.00 |
| Storage File | NA | | | £0.00 | £0.02 | £0.00 |
| Storage Brief Case | | 1 | £0.160 | £1.92 | £0.16 | £1.98 |
| Storage Ledger | | 40 | £0.080 | £38.40 | £0.08 | £39.55 |
| Storage Packet | | 2,539 | £0.020 | £609.36 | £0.02 | £627.64 |
| Storage (Medium Tube) | | 2,645 | £0.160 | £5,078.40 | £0.16 | £5,230.75 |

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| Storage (Tube Large) | | 181 | £0.240 | £521.28 | £0.25 | £536.92 |
| Storage (Tube Sml) | | 124 | £0.080 | £119.04 | £0.08 | £122.61 |
| Storage Small Box (R05) | | 539 | £0.120 | £776.16 | £0.12 | £799.44 |
| Storage Small Box (R06) | | 4 | £0.120 | £5.76 | £0.12 | £5.93 |
| Storage R10 | | 0 | | £0.00 | £0.00 | £0.00 |
| Storage R14 | | 4,140 | £0.230 | £11,426.40 | £0.24 | £11,769.19 |
| Storage R17 | | | | £0.00 | £0.00 | £0.00 |
| Storage R19 | | 0 | | £0.00 | £0.00 | £0.00 |
| 0.5 m3 | heritage/vault | 2 | £4.270 | £102.48 | £4.40 | £105.55 |
| 1m3 | heritage/vault | 1 | £8.540 | £102.48 | £8.80 | £105.55 |
| Brief Case | heritage/vault | 2 | £0.240 | £5.76 | £0.25 | £5.93 |
| Cabinets | heritage/vault | 1 | £5.380 | £64.56 | £5.54 | £66.50 |
| Cabinets | heritage/vault | 15 | £5.380 | £968.40 | £5.54 | £997.45 |
| Drawer | heritage/vault | 1 | £0.160 | £1.92 | £0.16 | £1.98 |
| Drawer | heritage/vault | 107 | £0.240 | £308.16 | £0.25 | £317.40 |
| Frame (R03) | heritage/vault | 11 | £0.240 | £31.68 | £0.25 | £32.63 |
| Ledger | heritage/vault | 577 | £0.120 | £830.88 | £0.12 | £855.81 |
| Packet | heritage/vault | 1,126 | £0.030 | £405.36 | £0.03 | £417.52 |
| Storage (Medium Tube) | heritage/vault | 396 | £0.240 | £1,140.48 | £0.25 | £1,174.69 |
| Storage (Tube Large) | heritage/vault | 7 | £0.370 | £31.08 | £0.38 | £32.01 |
| Storage (Tube Sml) | heritage/vault | 5 | £0.120 | £7.20 | £0.12 | £7.42 |
| Storage Large Box (R17) | heritage/vault | 105 | £0.420 | £529.20 | £0.43 | £545.08 |
| Storage Standard Box (R14) | heritage/vault | 1,906 | £0.340 | £7,776.48 | £0.35 | £8,009.77 |
| Storage: 0.91 Cu Ft Box | heritage/vault | 19,749 | £0.160 | £37,918.08 | £0.16 | £39,055.62 |
| Storage: 0.91 Cu Ft Box | heritage/vault | 4,563 | £0.240 | £13,141.44 | £0.25 | £13,535.68 |
| Total Annual Spend | | | | £86,594.54 | | £91,009.33 |

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| Current Contract Spend | £86,594.54 |
| ESPO - Contract Renewal | £91,009.33 |

£4,414.79